



d.i.e

Deutsches Institut für
Entwicklungspolitik



German Development
Institute

Dialogue Forum on Sustainable Public Procurement 2020

Panel: Experiences on how to establish joint procurement and how to build-in sustainability aspects

SHARED PURCHASE: the experience of Sustenta Paraná

GISELE DUARTE DOETZER

DNIT – National Department of Transport Infrastructure
Network Manager Sustenta Paraná (Brazil)
October 2020



Image: D. Sheingart

17 SUSTAINABLE NETWORKS

163 Public Institutions



Sustainable Public Networks
Image: Gisele Duarte Doetzer



SUSTENTA PARANÁ

- 5 years
- 40 participating public institutions
- 60 meetings
- 135 participating people
- 4 free training events realized
- 1 book 2020 – 22 chapters
- 1 shared purchase



NETWORK OBJETVITES

- Dialogue space
- Benchmarking
- Share expertise
- Mutual support
- Training
- Collective resources use (not \$\$)
- Foster partnerships



2019

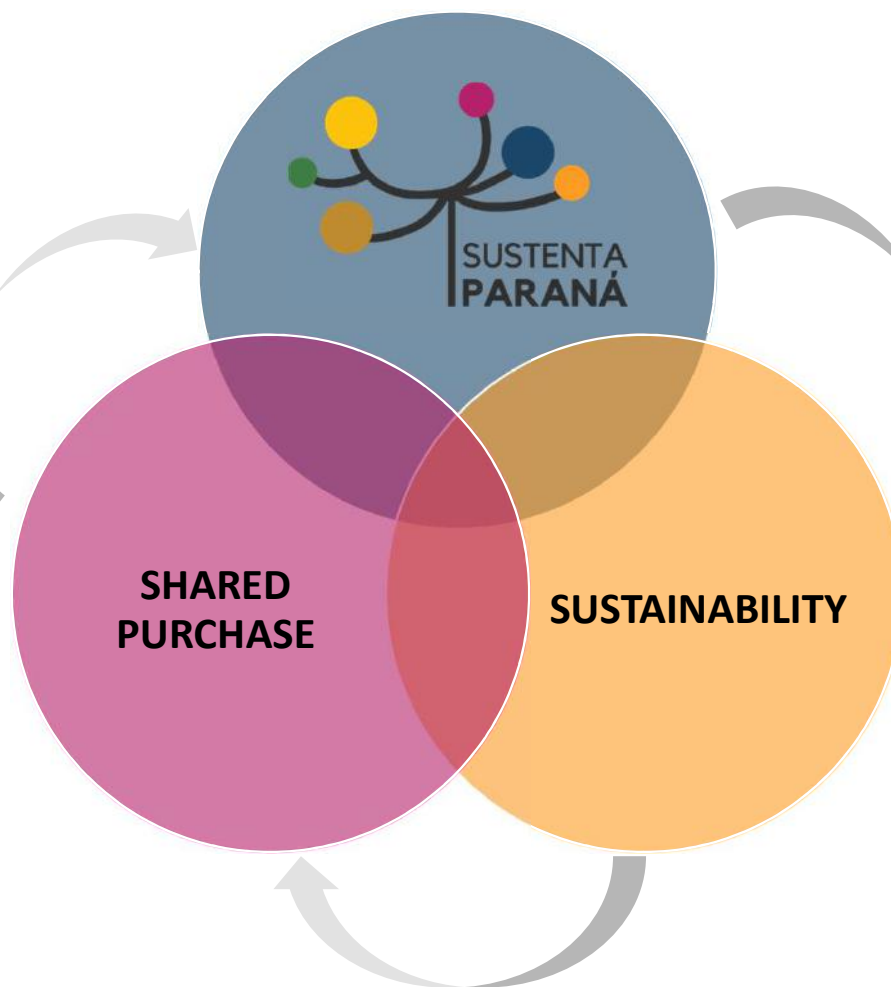
Image: Gisele Duarte Doetzer



DRIVERS

Know how development
Benchmarking

Diagnostics
Engagement
Dialogue
Collective intelligence



Knowledge of previous experience
Expertise of some participants
Collective planning

SUSTAINABLE LOGISTICS PLAN

46% Consumables (paper, cups)
43% Energy
26% Water
58% Selective collection
57% SPP
43% Life quality
Mobility

Image: Gisele Duarte Doetzer

CHALLENGES



14 National Institutions

Use the same purchase system

1. Definition of the managing institution

2. Engagement

- Cultural resistance
- Internal articulation capacity
- Asynchronous institutional needs

3. Specification standardization

Shared Purchase



Aspects

1. Scale gain with advantageous value
2. Products that promote future savings
3. Market development still insipient
4. Promotion of the circular economy
5. Reducing environmental impact
6. Reduction of greenhouse gas emissions
7. Landfill overload reduction
8. Income improvement Waste Pickers Association
9. Improvement of working conditions

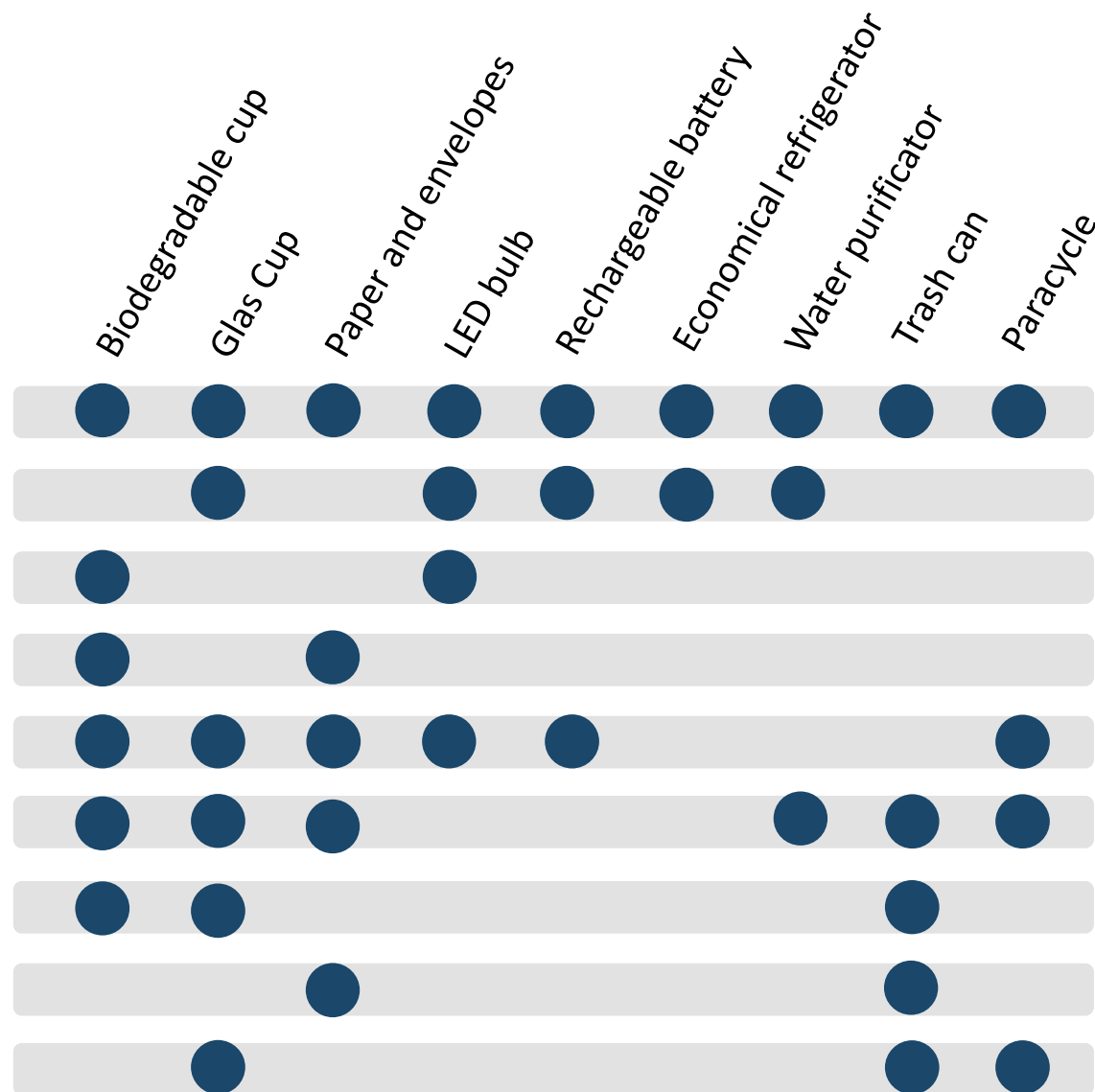


Image: Gisele Duarte Doetzer

Shared Purchase - Public Institutions Participants



01. JUSTIÇA FEDERAL

02. TRE/PR

03. POLÍCIA RODOVIÁRIA FEDERAL / PR

04. SRE DNIT/RS

05. POLICIA FEDERAL

Define the common demand jointly and
advertise a joint tender

06. POLICLINICA MILITAR DE NITEROI/RJ

07. HOSPITAL CENTRAL DO EXERCITO/RJ

08. SUPERINTENDENCIA REG.DEP.POLICIA FEDERAL – RO

09. UTFPR - CAMPUS SUDOESTE DOIS VIZINHOS

10. COMANDO DA 1 REGIAO MILITAR/RJ

11. MEC-CEFET-CENT.FED.ED.TEC.CELSO S.FONSECA/RJ

12. INST FED.SERTÃO PERNAMBUCANO/CAMPUS PETROLINA

13. ESCOLA DE SERVIÇO SOCIAL DA UFRJ

14. INST FED.DE EDUC. CIENC.E.TEC.FARROUPILHA

15. ESCOLA DE SERVIÇO SOCIAL DA UFRJ

16. INST FED.DE EDUC. CIENC.E.TEC.FARROUPILHA

Obtain goods from the same framework
contract

Image: Gisele Duarte Doetzer



Shared Purchase – Effective Results

- 01. JUSTIÇA FEDERAL
- 02. TRE/PR
- 03. POLÍCIA RODOVIÁRIA FEDERAL / PR
- 04. SRE DNIT/RS
- 05. POLICIA FEDERAL
- 06. POLICLINICA MILITAR DE NITEROI/RJ
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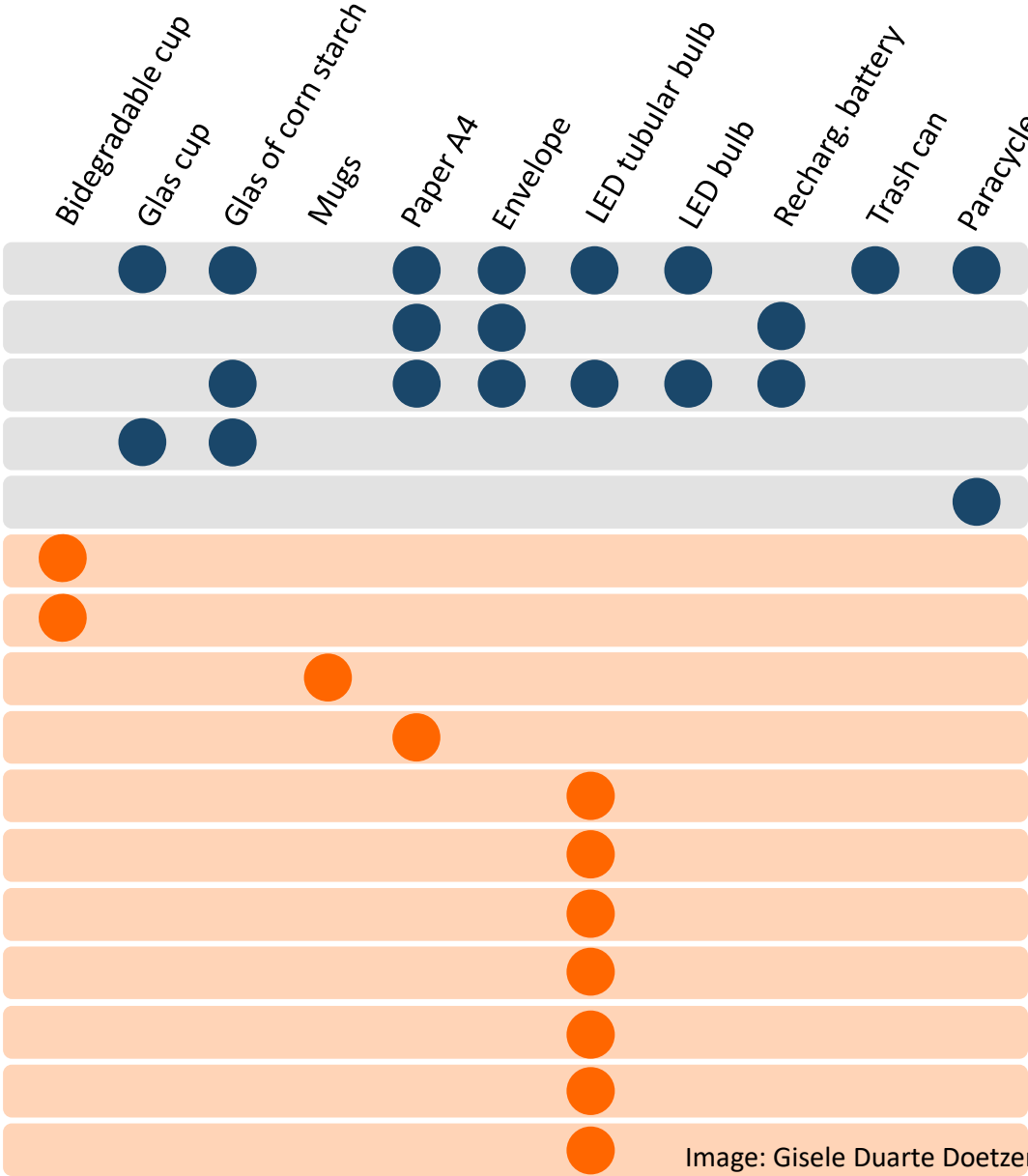


Image: Gisele Duarte Doetzer

Shared Purchase Results



1. Scale gain with advantageous value
2. Products that promote future savings
3. Market development still insipient
4. Promotion of the circular economy
5. Reducing environmental impact
6. Reduction of greenhouse gas emissions
7. Landfill overload reduction
8. Income improvement Waste Pickers Association
9. Improvement of working conditions

Biodegradable cup	Glas Cup	Paper and envelopes	LED bulb	Rechargeable battery	Economical refrigerator	Water purificator	Trash can	Paracycle
5	2	4	9	2	0	0	1	2
	2		9	2	0	0		
5			9					
5		4						
5	2	4	9	2				2
5	2	4				0	1	2
5	2						1	
		4					1	
	2						1	2

Image: Gisele Duarte Doetzer

Shared Purchase – Results and SDGs

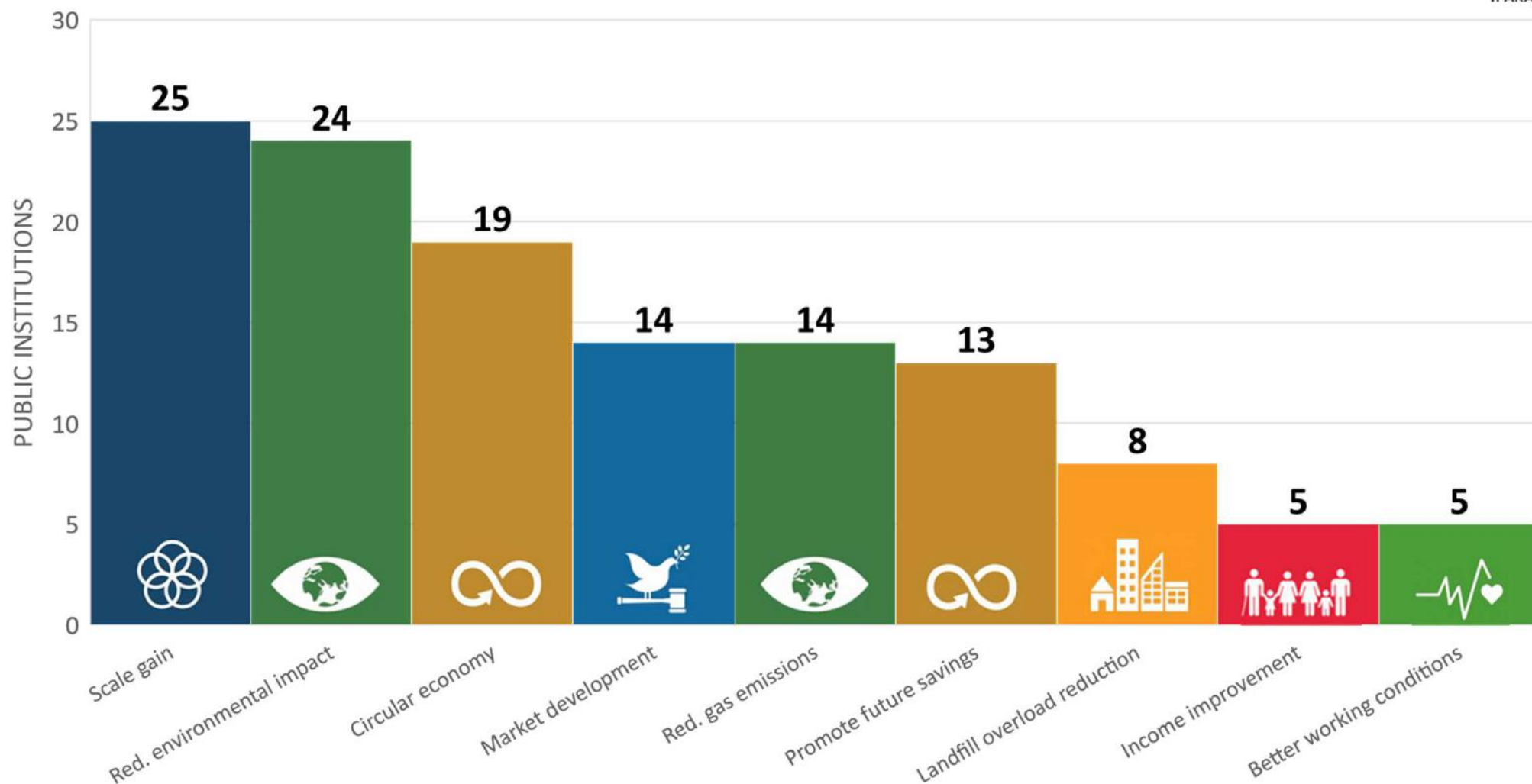


Image: Gisele Duarte Doetzer

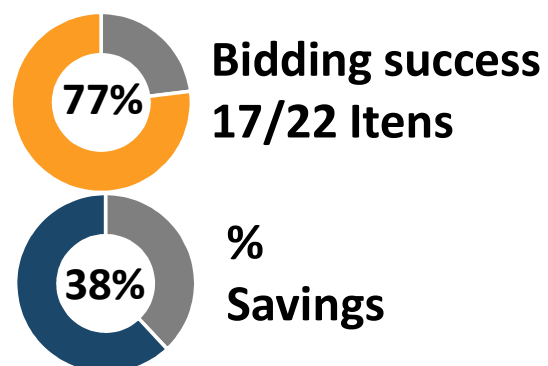
Shared Purchase – Infographics



INSTITUTIONS



INDICATORS



22 ITEMS



7 SGDs



Drivers	Challenges	Recommendations
<ol style="list-style-type: none"> 1. Dialogue in Sustenta Paraná 2. Diagnostics 3. Engagement 4. Collective expertise 5. Knowledge of previous case 	<ol style="list-style-type: none"> 1. Definition of Managing Inst. 2. Cultural resistance 3. Articulation capacity 4. Asynchronous needs 5. Specif. standardization 	<ol style="list-style-type: none"> 1. Dissemination of results 2. Implementation in 12 months 3. Communication intensification 4. Collaborative construction 5. More engagement before bidding

None of us are as good as



Image: Gisele Duarte Doetzer

ALL OF US TOGETHER!

Author: Ray Krok



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Institute

Panel debate on “Ex...

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Help

1
Chat

✉
Notificati

• REC



Gisele Duarte Doetzer



Jim Cranshaw



Marion Götz



Valentina Schippers-Opejk

