

# ÖkoBeschaffungs- Service Vorarlberg

Dialogue Forum on sustainable procurement

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# ÖkoBeschaffungsService Vorarlberg

## Development

- **Operator environmental federation:** Association of all 96 municipalities in the Austrian federal state Vorarlberg, founded in 1992
- 1997: Decision „Away from end of pipe“
- 1999: **Eco-guide: Office**
- 2000: **Eco-guide: Construction**
- Since 2002: **ÖkoBeschaffungsService Vorarlberg**
- Since 2006: Service package **Sustainable: Building in the municipality**
- Since 2014: VWG „**Procurement & Public Procurement Law**“
- 2020: Reorganization of municipal association



# ÖkoBeschaffungsService Vorarlberg

## Process

Wie funktioniert der Einkauf beim ÖBS?



Der Nutzerbeitrag für das Einkaufen über den ÖBS beträgt 2,5% des Nettojahresumsatzes (1,5% bei EDV-Hardware).

How does purchasing at ÖBS work?

**1) Demand** from public clients for standardized products

**2) Preparation** of tender documents, bid evaluation, sampling and awarding to the best bidder together with a team of experts.

- 1) Client registration** at the ÖBS:Shop ; [www.oeps-shop.at](http://www.oeps-shop.at)
- 2) Order** via ÖBS:Shop or directly from the contractual partner
- 3) Delivery & Invoicing** directly to the contractual partner

The user fee for shopping via the ÖBS amounts to 2.5 % of the net annual turnover (1.5 % for IT hardware).

# ÖkoBeschaffungsService Vorarlberg

## Goals/ Benefits

- Savings – **cash**. Result: 23% (University of St. Gallen, 2003)
- Savings – **time**: Result: 50% (University of St. Gallen, 2003)
- **Ecological innovation** based on targeted demand:
  - Example: ecological product choice „copy paper“
    - Savings: 1,3 Mio kWh electricity, 160 to CO2
    - All products CO2-neutral
- **Regional added value**  
Result: 80-90% of contractors from Vorarlberg
- **Procurement law security**  
Use of a central procurement office

# ÖkoBeschaffungsService Vorarlberg

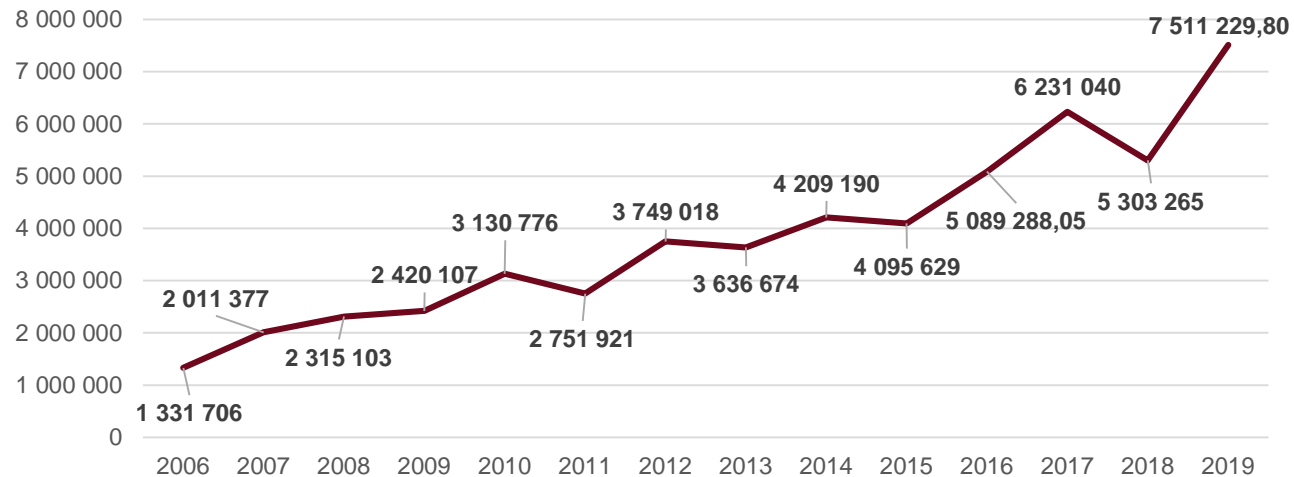
## User

- All Vorarlberg **municipalities**
- **Country** Vorarlberg
- **Other public clients based in Vorarlberg:**
  - Federal institutions in Vorarlberg
  - Interest groups
  - Energy supply companies
  - ...
- **Currently about 250 public clients**

# ÖkoBeschaffungsService Vorarlberg

## Development

Sales development 2006-2019



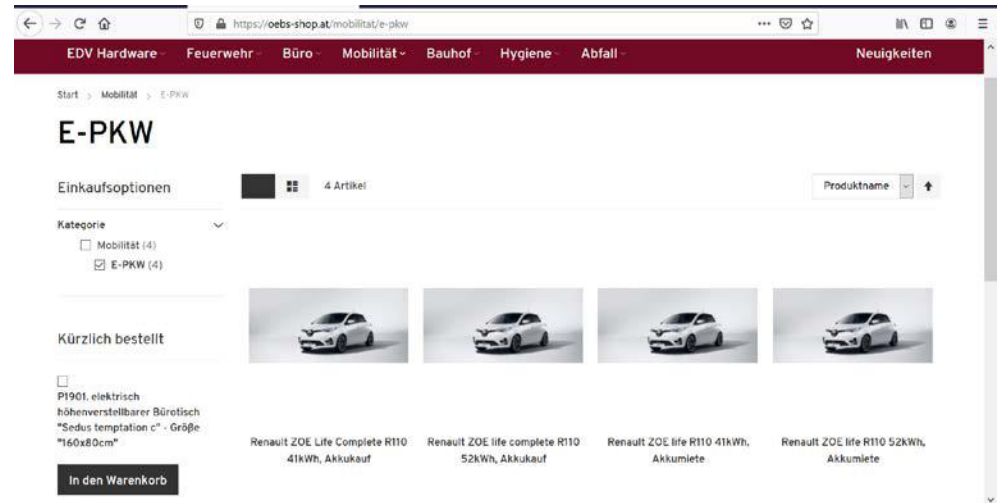
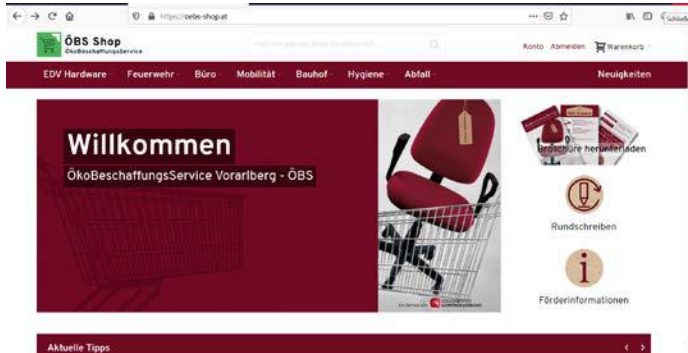
# ÖkoBeschaffungsService Vorarlberg

## Development

- **Resistors at the beginning**
  - Regional value creation and loss of competence
- **Possible success factors**
  - Participatory approach: Involving the main stakeholders
  - Proximity to customers
  - Win-Win situation: Sustainability and economy through joint procurement
- **Financing**
  - User fee : 1,5% to 2,5% of net sales

# ÖkoBeschaffungsService Vorarlberg

## Webshop





# Thank you for your attention

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