Sustainable
Public
Procurement –
Joint Procurement in
Finland



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## Few words about Finnish Environment Institute SYKE

SYKE is a multidisciplinary research and expert institute. We are building a sustainable society with our partners. We provide necessary information, multidisciplinary expertise and expert services for decision-making.

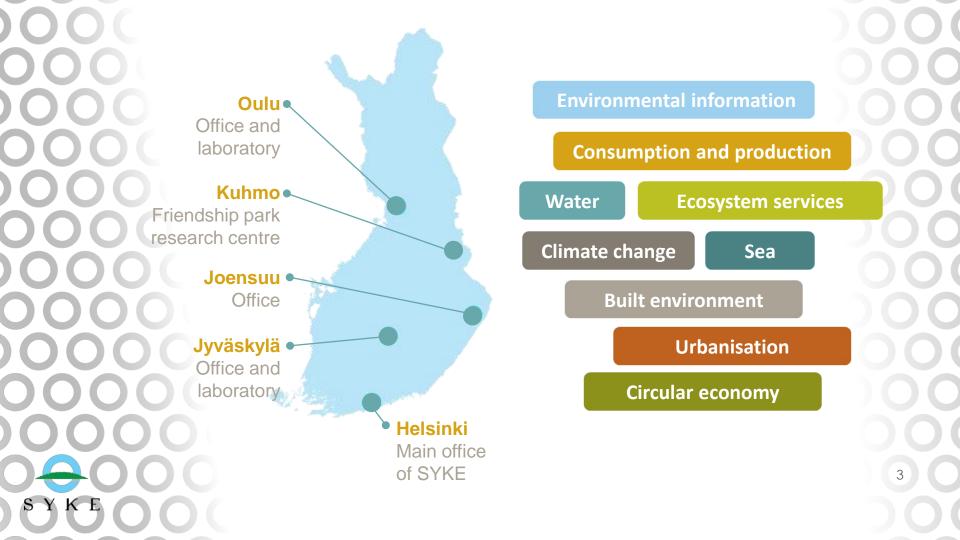
Long-term
monitoring of
the state of the
environment and
related trends

New scientific knowledge, environmental analytics and information services

Experience in the natural and social sciences

Half of all funding obtained through competitive channels

KSEN PITÄJÄ, SYKE 21.10.20



## **Joint Procurement in Finland**

Several means of joint procurement

- Regional organizations and co-operation
  - Framework contracts
  - Procurement groups
  - Product specific joint procurement (for specific product groups)

Governmental and municipal framework contracts

# Joint Procurement at governmental and municipal level

1 500 000 000 EUR

Hansel Ltd - A central purchasing body for central and local governments in Finland





Source: Hansel, Key figures in 2018.

- Invites tenders for products and services, arranges market dialogue, establishes framework agreements to which procuring units can join.
- The significant volume makes framework agreements an efficient method of implementing social, environmental and economic responsibility in procurement.
- Requirements may include: Suppliers must have paid their taxes and social security contributions, and comply with statutory demands related to environment, health and safety, working conditions and terms of employment.
- If a framework agreement includes environmental aspects in relation to two or more criteria set by Hansel, it is awarded Hansel's own ecolabel.
- Social elements may be incorporated in the terms and conditions of the contract, for example by requiring the supplier to commit to the key working condition conventions of the International Labour Organization (ILO).

#### **Examples of Hansel's framework contracts** including sustainable procurement criteria

- Vehicles and machinery
- IT services and devices
- Cleaning services
- Occupational healthcare
- Office funiture
- Energy
- Food and catering





















### Regional framework contracts and co-operation

- Several organizations work as a central procuring unit in certain areas and take care of tendering
  - For example: Monetra, Sansia, Kuha, Tuomi logistiikka, Sarastia and Tiera
- Municipalities may also establish their own groups of procurers:

Case-example:

- Procurement of Service for biowaste and sewage sludge treatment, in which the city or Porvoo
  was the main negotiator. The procurement was undertaken as a joint procurement of several
  waterworks facilities and biowaste management facilities.
  - Cycling of nutrients was included already in the definition and objectives of the procurement and several technical criteria were stipulated to the final call for tender, stating that minimum of 80 % of the nitrogen delivered to the treatment plant must be directed to be used as a fertilizer product or industry chemical, and only 20 % may end up to the local waste water treatment plant.

#### **Regional and local initiatives**



- Examples from Carbon Neutral Municipalities (CANEMURE) network and SYKE as a facilitator of joint procurement
  - Joint procurement of solar panels (Canemure network), several initiatives
  - National joint procurement of solar panels (SYKE as a facilitator), 2015
  - Joint procurement of full electric cars and biofuel cars, and related infra (SYKE as a facilitator) in 2018 - 2019

## Thank you for your attention!

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